

## Mahindra's XUV<sub>500</sub> registers 7200+ bookings within just 2 days of opening All India bookings

- All India bookings for the XUV<sub>500</sub> opened on 8<sup>th</sup> June 2012
- Overwhelming response from customers in new as well as existing markets
- To cater to the growing demand, production capacity ramped up to 4000 vehicles per month

**Mumbai, June 11, 2012:** Mahindra & Mahindra Ltd. (M&M), India's leading SUV manufacturer, today announced that it has received an overwhelming 7200+ bookings for its cheetah-inspired XUV<sub>500</sub> from customers within just 2 days of opening the bookings. All India bookings for the XUV<sub>500</sub> were opened from 8<sup>th</sup> June, 2012. The XUV<sub>500</sub> is now available at more than 100 dealerships across India, including those cities where it had been launched earlier.

Speaking on the response to the XUV<sub>500</sub>, **Pravin Shah, Chief Executive, Automotive Division, Mahindra & Mahindra Ltd.** said, 'We would like to take this opportunity to offer our heartfelt thanks to our customers for the confidence they have shown in us. This overwhelming response in today's challenging market environment is a testimony to the popularity of the XUV<sub>500</sub>.'

### Awards and Accolades

The XUV<sub>500</sub> has received a tremendous response from customers and reviewers alike. It has received 22 awards so far. These comprise of the prestigious 'Car of the Year', 'SUV of the year' and 'Viewers Choice Car of the Year' by ET – Zigwheels Awards 2011. It has also received laurels like 'SUV of the Year', 'Readers Choice Award' and 'Best Value for Money Car' from Top Gear Magazine Awards 2011, 'SUV of the Year' and 'Viewers Choice Car of the Year' awards from CNBC TV18–Overdrive Awards 2012 and 'SUV of the Year' from NDTV Car & Bike Awards 2012 and Business Standard Motoring 2012 Awards. The XUV500 was also declared the 'SUV of the Year', 'Best Value for Money Car of the Year' and 'Viewers Choice SUV of the Year' at the Bloomberg UTV Autocar India Awards. It also received the 'SUV of the Year Award 2011-2012' from Top Gear Malayalam and two Golden Steering Wheel Awards 2012 from Auto Bild India in two categories viz. 'SUV/UV 2011 Award' and the 'Viewer's Choice Award' where the viewers of Headlines Today and Aaj Tak polled for their favourite set of hot wheels. It also received the 'SUV of the Year' award from Car India Awards 2012. Acclaimed bloggers like TeamBHP, Vicky.in, Motor Vikatan, Auto Junction and Auto Beam also awarded the XUV<sub>500</sub> with 'Car of the Year / SUV of the Year' titles.

XUV<sub>500</sub> has also been rated the most reputed auto brand in the Reputation Benchmark Study conducted by Bluebytes.

XUV<sub>500</sub> has already notched up prestigious wins in rallies like Desert Storm, Desert Dash & Dakshin Dare in the extreme category. The Dakshin Dare victory marked a triumph for the XUV<sub>500</sub>, becoming the first diesel SUV to win an extreme category in the history of Indian rallying.

### **About The Mahindra Group**

The Mahindra Group focuses on enabling people to rise. Mahindra operates in the key industries that drive economic growth, enjoying a leadership position in tractors, utility vehicles, information technology and vacation ownership. Mahindra has a presence in the automotive industry, agribusiness, aerospace, components, consulting services, defence, energy, financial services, industrial equipment, logistics, real estate, retail, steel and two wheelers.

A **USD 15.4 billion** multinational group based in Mumbai, India, Mahindra employs more than 144,000 people in over 100 countries.

In 2011, Mahindra featured on the Forbes Global 2000 list, a listing of the biggest and most powerful listed companies in the world. Dun & Bradstreet also ranked Mahindra at No. 1 in the automobile sector in its list of India's Top 500 Companies. In 2010, Mahindra featured in the Credit Suisse Great Brands of Tomorrow.

In 2011, Mahindra acquired a majority stake in Korea's SsangYong Motor Company.

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